



AGM DRAFT MEETING

- May 10 @ 8:30pm 2022 @ 7pm – Meeting Room WMC
- Chair: Nadia Elmasry Weiss, Secretary: Cindy Holland

ATTENDANCE

Officers				Quorum: President or VP + 3 Officers + 50% Directors	
Nadia Elmasry Weiss		Barry Keen		Nathan Woods	
Chris Taylor		Brad Shantz		Mike Heckendorn	
Josh Gruhl		Cindy Holland		Katie Hackert	
Directors					
Kevin Brown		Mark Trimble		Aaron Hardy	
Luke Baleshta		Jenna Abate		Mike Stiles	
Staff					
Tracey Williams		Catherine Stiles			
Guest(s)					
Number of Guests					

Annual Meeting

- May 10 at 8:30pm at the Community Center at the Woolwich Memorial Arena
- Chair: Barry Keen, Secretary: Vacant (interim Mike Stiles)

1. Agenda

- Call to order
- Previous Minutes
- Reports
- New Business
- Adjourned

2. Appendices

- A. 2020-2021 Financial Statements
- B. 2021-2022 Budget
- C. Constitution & By-laws Summary
- D. Season Summary

3. Call to Order

Meeting Start Time	
Call to Order Time	
<ul style="list-style-type: none">• Quorum Met (Y/N)• Definition: Quorum at the Annual Meeting of the Association shall consist of two (2)• Members in addition to the majority of the Executive.	
# of attendees when called to order	

4. Previous Minutes

That the 2020-2021 Season AGM Minutes be accepted as presented.

Motion to approve last years AGM Minutes	
Second the minutes	

5. Reports

These reports provide a high level overview of the activities performed by Paid Staff, Officers and Directors through committees over the season.

5.1. President - Nadia Elmasry Weiss

We would like to welcome you to our Annual General Meeting. Please feel free to ask any questions at the appropriate time as the subject is being discussed.

If your question/comment was not raised, please wait until the time for new business is tabled for our membership and we will address it then.

We have just completed another successful year of Minor Hockey in Woolwich and I would like to take this opportunity to thank our executive, coaching staff, refs, timekeepers, volunteers, sponsors and of course our players for making this year a great one.

We will always have some challenges and we deal with them to the best of our abilities and as all of you know we are all volunteers that do the best we possibly can and without the people putting in the time and effort, we would not have the strong association we do. Woolwich Minor Hockey is always looking for ways to improve our ability to ensure our players continue to develop and have fun playing the sport of hockey.

I would like to formally welcome our new office staff. This past season we identified some need for change and opportunity for improvement in how our office staff was structured and wanting the right people in those positions. Our office staff are Tracey Williams and Catherine Stiles and joining them this coming season as ice scheduler will be Mike Heckendorn.

We do have some members of our executive moving on/changing roles and I want to thank them for their contribution to our association. We also look forward to new members joining and helping us in making our association a great one!

5.2. Vice President – Nathan Woods

Coming off a pandemic-stricken season, the hockey community was hopeful and excited for normal hockey to resume in 2021/2022. There were many challenges to start the year. The season structure wasn't known until the end of summer, Associations had to adopt and learn a new Hockey Canada registration system, WMH Executive faced high turnover, and once the season started, members were navigating new Covid protection rules including vaccine mandates. Also, for the first time in many years, tryouts were moved from Spring to Fall, making for an extremely busy (and slightly chaotic) start to the year! Nonetheless, Woolwich Minor Hockey got off the ground and teams were back on the ice, proudly donning the Woolwich jersey!

The first half of the season went as smooth as one could ask. Woolwich teams were minimally impacted by Covid. Most teams were able to play in multiple tournaments, and Woolwich proudly hosted a tournament in November spanning 3 age categories and 26 teams. The tournament was a huge success for the community, generated a reasonable profit, and 2 of the 3 Woolwich teams entered won!

With Covid shutting down hockey for the entire month of January, the second half of the season including playoffs were in jeopardy. Thankfully, hockey resumed in February. The season structure was adjusted to games in the second half being round robin playoff games to determine seeding for the Tri County Championship weekend at the end of March. Woolwich teams were extremely successful in playoffs. Woolwich sent 7 of 12 rep teams to the Tri-County Championship weekend. Woolwich had 6 teams participate in the OMHA Championship weekend, and 2 teams were successful at winning the championship: U11A and U13A. Also, U13A picked up silver at the OHF championship weekend.

I have made the decision to step aside from the Executive in 2022/2023. I am proud to have served 2-years as an Officer for Woolwich Minor Hockey, supporting hockey families in our township. I want to give special thanks to fellow executive members (past and present), for helping get through these past couple years of pandemic and volunteering so much of their time. I also want to give special thanks to all the coaches and staff, who dedicate countless hours for the love of hockey and serving kids and families in our community. Lastly, I want to give thanks to the Elmira Sugar Kings who support Woolwich Minor Hockey by sponsoring the Elmira Jr. Kings program and are continuously looking for ways to collaborate with Woolwich Minor Hockey players and coaches.

2022/2023 will see 4 rep teams have Spring Tryouts in May (U14A, U15A, U16A and U15BB) while the remaining rep teams will have tryouts in the Fall of 2022. All coaches for the A rep teams have been selected, and coaches for most of the BB teams will be determined either during the summer or in the Fall after A tryouts. Congratulations to all Woolwich teams for making 2021/2022 an incredible season and all the best in 2022/2023!

5.3. Vice-President - Local League Teams - Chris Taylor

The Local League programming was much closer to a normal season this year with most teams getting 5 full months of ice time.

We played in a combined loop with Centre Wellington where roughly 140 games were played with Woolwich/Centre Wellington with a 57-60-13 record for Woolwich.

In addition, we were able to offer Rostered Select programming for most of the age groups.

U11

Woolwich had 1 team at this age group but needed to pull some players from U9 to fill all the spots. CW had 3 teams for a total of 4 teams in U11.

There was no select team at this age group.

U13

Woolwich had 2 full teams and CW had 4 teams making a loop of 6.

A select team competed at this age group.

U15

Woolwich had 3 teams and CW had 3 teams making a loop of 6.

A select team competed at this age group.

U18

Woolwich had 4 teams and CW had 3 teams making a loop of 7.

A select team competed at this age group but only played a few games.

Overall players really enjoyed getting on the ice as much as they did. The executive worked hard to get LL teams one full ice practice per month and will continue to strive for this in future seasons.

We played a mostly full regular season followed by a playoff loop with a single final game in each age group.

We received great feedback this year and will work hard to remedy some of the bumps in the road, including:

- larger loops, we understand 4 teams at the U11 level did not offer a great variety of competition
- ensuring we have sufficient players in each age group where possible
- better Rostered Select instructions for staff
- U18 teams would like 1 practice per month

We desperately need convenors at each age group going forward. These positions assist in organizing and communicating and do not require any previous experience nor any hockey related skills. Please consider assisting with this role by sending an email to localleague@woolwichminorhockey.ca

After careful review of the icetime received due to Covid19, we are offering all LL players a \$75 refund for the 2021/2022 season. Most teams will have the coach disperse these funds, and some players will be refunded by cheque individually by the association.

I want to wrap up by thanking all the coaches, trainers, and managers for putting in all the hours they do. Without this, there would be no teams to watch and no players smiling on the ice.

2022/2023 will see 4 rep teams have Spring Tryouts in May (U14A, U15A, U16A and U15BB) while the remaining rep teams will have tryouts in the Fall of 2022. All coaches for the A rep teams have been selected, and coaches for most of the BB teams will be determined either during the summer or in the Fall after A tryouts. Congratulations to all Woolwich teams for making 2021/2022 an incredible season and all the best in 2022/2023!

5.4. VP Of Coaching – Brad Shantz

I would like to thank all the coaches and volunteers for all their hard work making WMH a successful year, while dealing with the pandemic. We have a very strong association with great coaches, volunteers that have been developing & mentoring young people into great hockey players. This has been shown with the success our teams had this year! Would like to thank all the members for there continued support to association & our great community.

Thanks Again & Looking forward to another successful upcoming season!

5.5. VP Of Player Development– Josh Gruhl

Player Development

After another successful Woolwich Minor Hockey season with many of our teams making either the Tri County and then to the OMHA weekend, I'd like to say congratulations to those teams. This season we had Woolwich Hockey Academy help our players with they're development. I'd like to thank Tony Code and his staff for their dedication to the early morning skates and the push and direction of skill building for our hockey players. Earlier in the season we had posted on our website a poll for Local League Development sessions, we had interest spread through our association from our U9 - U18 players, unfortunately it wasn't enough to make the cost's work. We will effort this program again this upcoming season in hopes of more interest. We are also looking for more

opportunities for player development across our association and are and will be seeking out more to help with our players.

Goalie Development

This season's goalie clinic was a great turn out again, with the help from Steve Sumka and our U 21 goalies for on ice instruction. We have lengthened our program to 90 mins sessions and has been well received. Our Rep and AE teams have helped out through they're teams week of on ice instruction with a great turn out of shooters. Again we will be looking at a Local League goalie clinic for our upcoming season depending on volunteers and ice availability.

Player Safety

With the 2021-22 season to a close we have had 4 reported concussions across all of our age brackets both Rep and Local League. All players have made a full recovery and have all returned to regular game play. As the game of hockey evolves and gets faster from year to year and injuries have more avenues to recover, we cannot forget that these are still kids playing the game and no matter how badly they wish to return to the game they love, if they are not ready to return these players should not be pushed to return. Player safety is the most important part of our game.

5.6. Vice-President - U9 and Below - Mike Heckendorn

Finally after three seasons of being on the executive we were able to finish off a hockey season.

Another year has come and gone and I am forever grateful to have met some new parents and kids at the U9 and below level.

Thank you very much to the great coaches and volunteers that we had this past season, without these volunteers our group would not exist.

I have really enjoyed my position as the VP of U9 and below and hope to continue this role in the years to come.

5.7. Sponsorship Committee - Kevin Brown

Thank you to all our generous and supportive sponsors, we know it has been tough the last two years. Our program would not run without this additional support. Please see the website for the list of our amazing sponsors. It's fair to say that most of our sponsors are local businesses that show continued support to our hockey association. It's truly a hockey community. This year we raised \$14,000 in sponsorship funds. Year after year we have many repeat Sponsors who support our organization and it is much appreciated

by all our players and families. And of course, thank you to all of our new sponsors that came on board this year.

5.8. Equipment – Mark Trimble

Thank you to our coaches and volunteers for taking on the responsibility of looking after our equipment & jerseys and returning everything promptly and in good condition.

Once all equipment is collected, we will be reviewing it's condition, inventory and assessing what needs to be replaced.

We have budgeted for the replacement of 2 – 3 sets of jerseys and will make this an ongoing initiative, rather than place a bulk order for the association all at once.

We will continue to use the same style of socks moving forward and supply each WMHA registrant aged U9 and above with 1 pair.

5.9. Spiritwear – Aaron Hardy

2021/2022 Spiritwear Recap

The 2021 season saw a new contract put in place with both of our vendors, PK Sporswear and Sportzone. This agreement gives the association more control over the relationship and say in what can be produced and sold by our vendors and gives us the opportunity to receive reports on sales of Woolwich gear through each vendor. In recap discussions with both Vendors they were both fairly pleased with the relationship for this season.

2021 also saw some adjustments to the branding guide with some further specification and addition of the name bar. After initially voting to have only one color option throughout the season the adjustment was made to allow for 2 name bar colors per team. We now have a standard with both vendors for 2 colors and no new versions should be required moving forward.

Both Vendors signed a 1 year contract at a rate of \$750 per vendor raising a total of \$1500 for the association. The expectation is these contracts will both be renewed

In addition to its fee Sportzone also provided all Woolwich teams with Woolwich logo'd practice jerseys in a series of colors chosen by the coaches. This initiative proved to be a unanimous success and most every team and player went ahead with the practice jerseys. Sportzone was also pleased with this initiative as many parents also bought additional items from the store while picking up the jersey. Was a definite win/win for all. We hope this program will continue in future years.

2022/2023 Season

For the 2022/2023 season the goal is to resign both vendors and to continue with the current Brand Guide. The current CCM suit approved from WMHA has been discontinued so we will need to source a new standard for our teams. The committee will need to reach out to the current vendors for alternate options for Suits for the upcoming season with the goal to find a new suit that will be available for the next 3 years at least.

Currently the leaders are the new CCM suit to replace the old one or an Under Armor suit option that is similar. Hoping to get samples and make a decision before August 1st as we will need to make sure the proper quantities are available.

From the contract side the signing date is Sept 1, 2022 and we will discuss any changes to the fee paid by our vendors prior to the 22/23 contract being delivered for signing. Given the current price environment an increase would be likely.

5.10. Fundraising – Aaron Hardy

Fundraising 2021/200 Season Recap

2021 was a successful year of fundraising. We executed 2 successful fundraisers this season. The fundraisers where the Pepperstix and the Cash Calendars

The Halenda's Pepperstix Fundraiser saw 10 teams participate from the association raising about \$2200 profit. Feedback was generally positive although there were some communication challenges in coordinating with coaches and teams. Due to limited participation and crossover with team fundraising plans Pepperstix will not be continued next season

The Cash Calendar fundraiser got participation from almost every team and as a result saw a profit of just over \$4000 to the association. The Sugar Kings did an excellent job of coordinating this and made it very simple to run. There were some communication issues getting messaging to the parents through the coaches and managers at times although all in all it went very smoothly. This will be a successful fundraiser to continue to the next season.

Fundraising 2022/2023 Season Plan

Moving forward to next season the association will look to focus on only the cash calendar fundraiser moving forward and remove itself from all other fundraising activities. With teams hosting many of their own fundraisers and the difficulties in coordinating and communication between team fundraising and association fundraising the association felt it best to give teams the opportunity to take full control of fundraising activities and

will focus the energy from association fundraising into other committee roles and association support

The goal set for the 22/23 season is to raise \$4000 from the cash calendar fundraiser

5.11. Treasurer - Katie Hackert

Budget for 2022/2023 Year can be found in the Appendix.

Income

- Development fees are high because of September Development program with COVID
- Jr sugar kings income is money from Elmira Sugar Kings that we flow through to the Jr Kings
- The season didn't have the number of registrants/teams as we had hoped and believe it is due to COVID

Expense

- Bank Charges are high due to so many people paying by CC
- Equipment is low due to not purchasing jerseys this year
- Ice/Ref/Time Keepers is low because there were shut downs for COVID
- Woolwich Weekend/Tri County Weekend were both tournaments we weren't planning for but helped with the association recovering from COVID

5.12. Office Administrator/Registrar Report – Tracey /Catherine

We jointly took over the position of Office Administrator and Registrar at the end of November 2021, due to an unexpected transition in Staff.

We appreciate the support provided to us by the current WMHA Executive and the patience of our Members and Volunteers, as we worked through the outstanding issues.

The Registration number for the 2021-22 Season was approximately 487 members (down from the 2019-20, last "non-covid" season – which was 635).

Woolwich Minor Hockey rostered 36 teams this season.

We look forward to the 2022-23 Season and hopefully a more "normal" season. Our Registration opened for the 22-23 Season on April 15th and appears to be going smoothly so far.

Congratulations to ALL of our Teams this past season on your successes and thank you to our Volunteers/Coaches for providing an amazing experience for our Players, despite the challenges you had to face.

Have a great off season and see you at the rink!

5.13. Scheduling – Mike Heckendorn

Shortly after the year started I offered to help out with the ice scheduling and quickly it became my new role on the executive. Although I never saw myself as an ice scheduler, I was happy to help out and really did enjoy this position.

I would like to thank Tracey Williams (although at the time was not with Woolwich minor hockey) for her support and guidance as I attempted to adapt, Catherine Stiles for her assistance throughout the year and Kurt Wilkie (ref assignor) for his input and suggestions.

I really appreciate the feedback that I received from both coaches and parents throughout this past year.

I am happy to continue with and I am looking forward to this role in the upcoming season.

5.14. Questions from the Floor

6. New Business

6.1. Executive Election

Based on the nominations received prior to the AGM meeting along with current Executives request to stay on for another term WMHA executive roster looks as follows.

1. President – Nadia Elmasry Weiss (elected by acclamation)
2. Immediate Past President – Barry Keen
3. Vice President of Representative – Tracey Williams (elected by acclamation)
4. Vice President of Local League – Chris Taylor (elected by acclamation)
5. Vice President of Coaching – Brad Shantz (elected by acclamation)
6. Vice President of Player Development – Josh Gruhl (elected by acclamation)
7. Vice President of U9 and Below – OPEN position
8. Treasurer – Katie Hackert (elected by acclamation)

9. Secretary – Cindy Holland (elected by acclamation)
10. Directors (all elected by acclamation)
 - a. Mark Trimble
 - b. Aaron Hardy
 - c. Mike Stiles
 - d. Luke Baleshta
 - e. Jenna Abate

6.2. 2022-2023 Proposed Budget – Nadia Elmasry Weiss

- Motion to approve Budget:
- 2nd:

6.3. New Business / Questions from the Floor

7. Adjourned

# of attendees when adjourned	
Meeting Adjourned Time:	
Regular monthly Executive meetings begin June 28, 2020 at 7 pm	

8. Appendices

8.1. Appendix A - 2020-2021 Financial Statements

4:15 PM
05/05/22
Accrual Basis

Woolwich Minor Hockey
Profit & Loss Budget vs. Actual
April 2021 through March 2022

	Apr '21 - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4 on 4	0.00	0.00	0.00	0.0%
Development Fees Income	29,020.00	9,710.00	19,310.00	298.9%
Fundraising				
Cash Calendar Fundraising	9,810.00	14,000.00	-4,190.00	70.1%
Pepperettes	5,017.50			
Fundraising - Other	922.50			
Total Fundraising	15,750.00	14,000.00	1,750.00	112.5%
Junior Sugar Kings	2,500.00			
Misc Income	6,928.20	500.00	6,428.20	1,385.6%
Registration	272,299.27	280,000.00	-7,700.73	97.2%
Representative Fees	78,995.00	83,305.00	-4,310.00	94.8%
Select Fees	6,550.00	16,000.00	-9,450.00	40.9%
Sponsorship Revenue	15,300.00	17,000.00	-1,700.00	90.0%
Tournament Fees Paid back	10,823.98			
Tri County Weekend	10,220.07			
Try out Fee Select	1,151.00	1,800.00	-649.00	63.9%
Try Out Fees	6,490.00	11,000.00	-4,510.00	59.0%
Woolwich Weekend Tournament	32,725.00			
Total Income	488,752.52	433,315.00	55,437.52	112.8%
Gross Profit	488,752.52	433,315.00	55,437.52	112.8%
Expense				
4 on 4 tournament	2,579.73			
Ice				
Total 4 on 4 tournament	2,579.73			
Accounting Fees	0.00	750.00	-750.00	0.0%
Advertising and Promotion	0.00	250.00	-250.00	0.0%
Bank Service Charges	2,011.14	250.00	1,761.14	804.5%
Cash Calendar Fundraising	4,870.00	10,500.00	-5,630.00	46.4%
Coaches Clinic	1,800.89	2,875.00	-1,074.11	62.6%
Coaches Dinner	0.00	2,000.00	-2,000.00	0.0%
Concussion testing	565.00	750.00	-185.00	75.3%
Development Fees				
Development Instruction - Power	4,500.00			
Goalie Development	1,625.00	2,000.00	-375.00	81.3%
Ice	0.00	4,200.00	-4,200.00	0.0%
Instruction	0.00	7,000.00	-7,000.00	0.0%
Development Fees - Other	6,925.00	0.00	6,925.00	100.0%
Total Development Fees	13,050.00	13,200.00	-150.00	98.9%

4:15 PM

05/05/22

Accrual Basis

Woolwich Minor Hockey

Profit & Loss Budget vs. Actual

April 2021 through March 2022

	Apr '21 - Mar 22	Budget	\$ Over Budget	% of Budget
Electronic Game Sheets				
Equipment	0.00	809.00	-809.00	0.0%
Game Fees Cost	0.00	0.00	0.00	0.0%
Electronic Game Sheets - Other	1,209.10	809.25	399.85	149.4%
Total Electronic Game Sheets	1,209.10	1,618.25	-409.15	74.7%
Entry Fees				
Equipment	2,686.00	3,480.00	-794.00	77.2%
Shirt Expense				
IP Jerseys	0.00	3,000.00	-3,000.00	0.0%
Shirt Expense - Other	639.58	5,000.00	-4,360.42	12.8%
Total Shirt Expense	639.58	8,000.00	-7,360.42	8.0%
Sock Expense				
Equipment - Other	7,972.42	7,500.00	472.42	106.3%
Total Equipment	2,198.96	9,480.00	-7,281.04	23.2%
Total Equipment	10,810.96	24,980.00	-14,169.04	43.3%
Executive Travel Expense				
Ice costs	0.00	500.00	-500.00	0.0%
December	34,170.52			
February	47,599.42			
January	4,081.75			
March	41,234.90			
November	40,934.74			
October	53,176.99			
September	30,216.75			
Ice costs - Other	0.00	280,000.00	-280,000.00	0.0%
Total Ice costs	251,415.07	280,000.00	-28,584.93	89.8%
Ice Scheduler	5,315.14	6,337.50	-1,022.36	83.9%
Insurance Expense	17,982.89	29,855.00	-11,872.11	60.2%
Interest Expense	0.00	750.00	-750.00	0.0%
Internet Services & Website	2,073.09	0.00	2,073.09	100.0%
Junior Sugar Kings Expense	2,500.00			
Misc Expense	2,115.76	100.00	2,015.76	2,115.8%
Office Manager Assistant	0.00	0.00	0.00	0.0%
Office Rent Expense	1,292.00	1,350.00	-58.00	95.7%
Office Staff	8,801.30	6,337.50	2,463.80	138.9%
Office Supplies	270.81	500.00	-229.19	54.2%
Pepperette Fundraising	3,720.62			
Playdown fees	0.00	500.00	-500.00	0.0%

4:15 PM

05/05/22

Accrual Basis

Woolwich Minor Hockey

Profit & Loss Budget vs. Actual

April 2021 through March 2022

	Apr '21 - Mar 22	Budget	\$ Over Budget	% of Budget
Referee Expense				
December	3,320.00			
February	6,850.00			
January	114.00			
March	5,376.00			
November	9,926.00			
October	2,144.00			
Referee Expense - Other	0.00	29,139.25	-29,139.25	0.0%
Total Referee Expense	27,730.00	29,139.25	-1,409.25	95.2%
Timekeepers Expense				
December	740.00			
February	1,266.00			
January	54.00			
March	1,135.00			
November	1,980.00			
October	360.00			
Timekeepers Expense - Other	0.00	7,275.25	-7,275.25	0.0%
Total Timekeepers Expense	5,535.00	7,275.25	-1,740.25	76.1%
Tournament Fees Paid	10,823.98			
Trophies	957.98			
Try Outs		3,500.00	-2,542.02	27.4%
Body Checking Clinics	0.00	300.00	-300.00	0.0%
Ice Costs	0.00	1,200.00	-1,200.00	0.0%
Ref's	0.00	2,000.00	-2,000.00	0.0%
Timekeepers	0.00	260.00	-260.00	0.0%
Try Outs - Other	0.00	450.00	-450.00	0.0%
Total Try Outs	0.00	4,210.00	-4,210.00	0.0%
Woolwich Weekend				
Ice Cost	11,308.53			
Miscellaneous	5,268.55			
Total Woolwich Weekend	16,577.08			
Total Expense	396,693.54	431,007.75	-34,314.21	92.0%
Net Ordinary Income	92,058.98	2,307.25	89,751.73	3,990.0%
Net Income	92,058.98	2,307.25	89,751.73	3,990.0%

8.2. Appendix B - 2021-2022 Budget

INCOME	2019-2020	2021-2022	2022-2023
4 on 4 Revenue	\$ 37,500.00	\$ -	\$ 37,500.00
Development Fees Income	\$ 8,375.00	\$ 9,710.00	\$ 11,875.50
Elimination Dance Income	\$ 1,050.00	\$ -	\$ -
Cash Calendar Fundraising	\$ 14,000.00	\$ 14,000.00	\$ 14,000.00
Misc Income	\$ 500.00	\$ 500.00	\$ 1,358.54
Registration	\$ 310,000.00	\$ 280,000.00	\$ 290,375.00
Rep Fees	\$ 88,155.00	\$ 83,305.00	\$ 109,065.00
Select Fees	\$ 16,000.00	\$ 16,000.00	\$ 12,000.00
Sponsorship	\$ 20,900.00	\$ 17,000.00	\$ 15,000.00
Tournament Fees Paid back	\$ 44,000.00	\$ -	\$ 44,000.00
Try out Fee Select	\$ 1,800.00	\$ 1,800.00	\$ 1,200.00
Try out Fee	\$ 11,000.00	\$ 11,000.00	\$ 11,350.00
Woolwich Cup Tournament (LL)	\$ 28,000.00	\$ -	\$ 32,725.00
Woolwich Weekend Tournament (REP)	\$ 9,108.48	\$ -	\$ 32,725.00
Total Income	\$ 590,388.48	\$ 433,315.00	\$ 613,174.04

EXPENSE

4 on 4 Tournament

Ice	\$ 12,750.00	\$ -	\$ 12,750.00
Ref Expense	\$ 1,700.00	\$ -	\$ 1,700.00
Shirt Expense	\$ 6,000.00	\$ -	\$ 6,000.00
Time Keepers	\$ 840.00	\$ -	\$ 840.00
other	\$ 1,200.00	\$ -	\$ 1,200.00
Total 4 on 4	\$ 22,490.00	\$ -	\$ 22,490.00

Accounting Fees	\$ 1,000.00	\$ 750.00	\$ 2,000.00
Advertising & Promotion	\$ 250.00	\$ 250.00	\$ 262.50
Bank Service Charges	\$ 250.00	\$ 250.00	\$ 1,805.57
Cash Calendar Fundraising	\$ 10,500.00	\$ 10,500.00	\$ 10,000.00
JR Sugar Kings	-	-	\$ 5,000.00
Coaches Clinic	\$ 1,500.00	\$ 2,875.00	\$ 1,575.00
Coaches Dinner	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Concussion Testing	\$ 750.00	\$ 750.00	\$ 593.25

Development Fees

Goalie Development	\$ 2,000.00	\$ 2,000.00	-
Power Skating	\$ 7,000.00	\$ 7,000.00	-
Ice	\$ 4,200.00	\$ 4,200.00	-
Total Development Fees	\$ 13,200.00	\$ 13,200.00	\$ 11,875.50

Electronic Game Sheets

Equipment	\$ 700.00	\$ 809.00	
Other	\$ 750.00	\$ 809.25	
Total Electronic Game Sheets	\$ 1,450.00	\$ 1,618.25	\$ 1,358.54

Tri County Entry Fees	\$ 3,480.00	\$ 3,480.00	\$ 3,480.00
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Equipment

PUCKS	-	-	\$300.00
HANGERS	-	-	\$100.00
SUPPLIES	-	-	-
SUPPLIES	-	-	\$250.00
STICKS	-	-	-
STICKS	-	-	-
SOCKS	-	-	\$6,500.00
EQUIPMENT	-	-	\$500.00
ATOMMC JERSEYS	-	-	\$250.00
JERSEYS	-	-	\$500.00
PUCK BAGS + PYLONS	-	-	\$250.00

MISC		-	-	\$500.00
SELECT JERSEYS		-	-	
IP Jerseys	\$	3,000.00	\$	3,000.00
Shirt Expense	\$	5,000.00	\$	5,000.00
Sock Expense	\$	7,500.00	\$	7,500.00
Other	\$	4,000.00	\$	9,480.00
Total Equipment	\$	19,500.00	\$	24,980.00
			\$	9,150.00

Executive Travel	\$	1,000.00	\$	500.00	-
Ice Costs	\$	330,000.00	\$	280,000.00	\$ 300,000.00
Ice Scheduler	\$	10,500.00	\$	6,337.50	-
Insurance Expense	\$	32,000.00	\$	29,855.00	\$ 30,000.00
Internet & Website	\$	1,500.00	\$	750.00	\$ 1,500.00
Misc Expense	\$	100.00	\$	100.00	\$ 300.00
Office Manager	\$	10,000.00	\$	6,337.50	\$ 25,000.00
Office Assistant					-
Office Rent	\$	1,350.00	\$	1,350.00	\$ 1,417.50
Office Supplies	\$	1,100.00	\$	500.00	\$ 500.00
Playdown Fees	\$	1,000.00	\$	500.00	\$ 1,000.00
Referees	\$	40,000.00	\$	29,139.25	\$ 45,000.00
Time Keepers	\$	9,000.00	\$	7,275.25	\$ 10,000.00
Tournament Fees Paid	\$	44,000.00	\$	-	\$ 44,000.00
Trophies	\$	4,000.00	\$	3,500.00	\$ 2,000.00

Try Outs					
Body Checking Clinic	\$	300.00	\$	300.00	\$ 315.00
Ice Cost	\$	1,200.00	\$	1,200.00	\$ 1,260.00
Referees	\$	2,000.00	\$	2,000.00	\$ 2,100.00
Time Keepers	\$	260.00	\$	260.00	\$ 273.00
Other	\$	450.00	\$	450.00	\$ 472.50
Total Try Out Expense	\$	4,210.00	\$	4,210.00	\$ 4,420.50

Woolwich Cup Expenses	\$	15,000.00	\$	-	\$ 10,000.00
Woolwich Weekend Expenses	\$	7,582.49	\$	-	\$ 10,000.00

Total Expense	\$	588,712.49	\$	431,007.75	\$ 556,728.36
Net Income	\$	1,675.99	\$	2,307.25	\$ 56,445.68

8.3. Appendix C - Constitution and By-laws Summary

WMHA - Policies & Procedures were updated in April of 2021 to reflect a small change to the amount of tournaments team can partake in.

5.12. Tournaments

1. As per League guidelines, each Team can enter up to two (2) tournaments per season.
2. March holiday break and December Christmas holiday break would not count against the League tournament limit.
3. Teams will likely enter up to three (3) tournaments and should be budgeted for. Ex. 2 regular + 1 holiday break.
4. A fourth tournament would require unanimous parent vote by secret ballot, thus expanding the Team budget.
5. Tournaments that span more than three (3) days may be classified as two (2) tournaments against the limit.
6. Teams will ensure they have applied for and submitted approved rosters and travel permits.